

## **Lane County**

## **Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors** 6/28/2017

Using the most recent IMPLAN data available (2015) adjusted for 2017, 11 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Lane County economy.<sup>1</sup>

These 11 sectors have a total direct output of approximately \$141.6 million and support 405.8 jobs in Lane County. Running the model for all 11 sectors simultaneously produces the following results:

Agriculture, Food, and Food Processing Sector Contribution to Overall Lane County Economy									
Impact Type <sup>2</sup>	Employment	% Employment	Total Value Added <sup>3</sup>	Gross Regional	Output <sup>5</sup>	Output % of Gross Regional Product			
				Product <sup>4</sup>					
Direct Effect	405.8	27.79%	\$32,632,988	35.71%	\$141,562,989	154.91%			
Indirect Effect	169.4	11.60%	\$13,924,641	15.24%	\$24,789,019	27.13%			
Induced Effect	102.2	7.00%	\$6,212,214	6.80%	\$12,815,557	14.02%			
Total Effect	677.4	46.40%	\$52,769,843	57.75%	\$179,167,565	196.06%			

As shown in the above table, agriculture, food, and food processing sectors support 677.4 jobs, or 46.40% of the entire workforce in the county. These sectors provide a total economic contribution of approximately \$179.2 million, roughly 196.06% of the economy.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 11 agriculture, food, and food processing sectors is approximately \$52.8 million, or 57.75% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 57.75% of the total economy.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

<sup>1</sup> Article on building a contribution analysis in IMPLAN that avoids double counting: <a href="http://www.implan.com/index.php?option=com\_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70">http://www.implan.com/index.php?option=com\_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70</a>

<sup>2</sup> Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

<sup>3</sup> Value added = labor income + indirect business taxes + other property type income.

<sup>4</sup> GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

<sup>5</sup> Output = intermediate inputs + value added.

In the top ten agriculture, food, and food processing sectors by employment, the beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming sector is the top employer with **349.8 employees**. This table also shows the amount of jobs that are created by the agriculture industry in Lane County.

Top Ten Agriculture, Food, and Food Processing Sectors by Employment				
Sector	Total Employment	Total Output		
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	349.8	\$108,218,587		
Support activities for agriculture and forestry	55.7	\$6,075,200		
Wholesale trade	49.8	\$11,031,583		
Grain farming	33.0	\$27,839,934		
Securities and commodity contracts intermediation and brokerage	20.8	\$1,582,538		
Monetary authorities and depository credit intermediation	12.4	\$1,543,991		
Truck transportation	11.1	\$1,668,264		
Animal production, except cattle and poultry and eggs	11.1	\$2,799,646		
Offices of other health practitioners	10.5	\$297,590		
Retail - Nonstore retailers	6.9	\$467,147		

The beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming directly contributes approximately **\$108.2 million** to the Lane County economy. The table below also shows the amount of revenue that is generated in other industries by having a strong agriculture industry.

Top Ten Agriculture, Food, and Food Processing Sectors by Output				
Sector	Total Employment	Total Output		
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	349.8	\$108,218,587		
Grain farming	33.0	\$27,839,934		
Wholesale trade	49.8	\$11,031,583		
Support activities for agriculture and forestry	55.7	\$6,075,200		
Owner-occupied dwellings	0.0	\$3,734,415		
Animal production, except cattle and poultry and eggs	11.1	\$2,799,646		
Truck transportation	11.1	\$1,668,264		
Securities and commodity contracts intermediation and brokerage	20.8	\$1,582,538		
Monetary authorities and depository credit intermediation	12.4	\$1,543,991		
Insurance carriers	3.4	\$1,184,202		

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture, food, and food processing sector and the output they contributed to the Lane County economy.

All Agriculture, Food, and Food Processing Sectors				
Sector	Total Employment	Total Output		
Oilseed farming	0.3	\$917,302.55		
Grain farming	33.0	\$27,839,933.40		
Vegetable and melon farming	0.3	\$70,543.95		
Fruit farming	0.3	\$32,038.03		
Tree nut farming	0.0	\$11.78		
All other crop farming	6.5	\$1,154,241.20		
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	349.8	\$108,218,582.15		
Poultry and egg production	0.3	\$296,454.46		
Animal production, except cattle and poultry and eggs	11.1	\$2,799,645.66		
Bread and bakery product, except frozen, manufacturing	0.3	\$48,910.23		
Landscape and horticultural services	3.7	\$185,320.23		

All 105 counties in Kansas have an IMPLAN model and an agriculture, food, and food processing contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Lane County, the retail sector was omitted.